

# Vantage Point

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## 31ST NATIONAL CONFERENCE UPDATES RENAISSANCE MINNEAPOLIS , THE DEPOT JUNE 22-24, 2016



Lori Campbell  
Conference Manager  
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Wow! We are expecting another large crowd for our conference next month! Our AgVantage staff has been very busy prepping for sessions, getting laptops ready for the lab, programming new Edge software releases, and doing a wide variety of other jobs getting ready for this large event. We love seeing everyone! We are also very excited about having two keynote speakers, Morris Morrison and Kirk J. Millhone.

We have had many people download our 2016 conference app and would like all attendees to do so, if possible. Many have set up their profiles so that they can message other conference attendees. It's a great connection for networking, the session handouts, and notifications. Conference attendees will also be emailed a web link for session handouts for those who do not have a smart phone, or if you prefer that method. If you have any difficulty downloading the APP or setting up your profile, just contact Jason Schneider in our Customer Services Department, jasons@agvantage.com

We will also have strong attendance at our 40th Anniversary Party on Wednesday evening as well as the dinner and play *South Pacific* at the Guthrie theater on Thursday evening. Also, we hope to see you at the Welcome Reception on Tuesday evening, June 21st, 8:00-9:30pm.

### Important Conference Announcements:

1. *There is still time to register for the conference!*
2. Our group room block at the Renaissance expired on Monday, however there are a few guest rooms left that will be there until they're gone, or May 31st—whichever comes first. If they run out, either call or email me as I may know of some other options.
3. We have added two Roundtables to the schedule on Thursday afternoon. They are: 1:00 **Grain Roundtable** with Brenda Dvorak & Lori Bilderback—This was set up as an alternate during the duplicate session of the Grain Edge Lab. and 2:05 **Affordable Care Act (ACA)** with Valerie Ahlers and Bonnie Fohrman—This will be an opportunity to talk about software you may be using to accommodate the forms needed for ACA and to share ideas.
4. See page three to read about the IBM instructor who will be teaching the Securing Your Power System session on Wednesday at 12:45pm.
5. For those attending the Wednesday evening 40th Anniversary Party. There is a costume contest, with prizes, and the theme is: When you were little—what did you want to be when you grew up? It will be fun to see the careers that everyone was dreaming of when they were little. Costumes are optional.



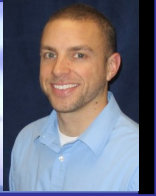
Our Conference Sponsors' logos are on page four. Please thank all of our sponsors for their support of this year's conference.

Our AgVantage team will see you in a few weeks!



## AGVANTAGE SOFTWARE NATIONAL CONFERENCE APP FOR YOUR CELLPHONE

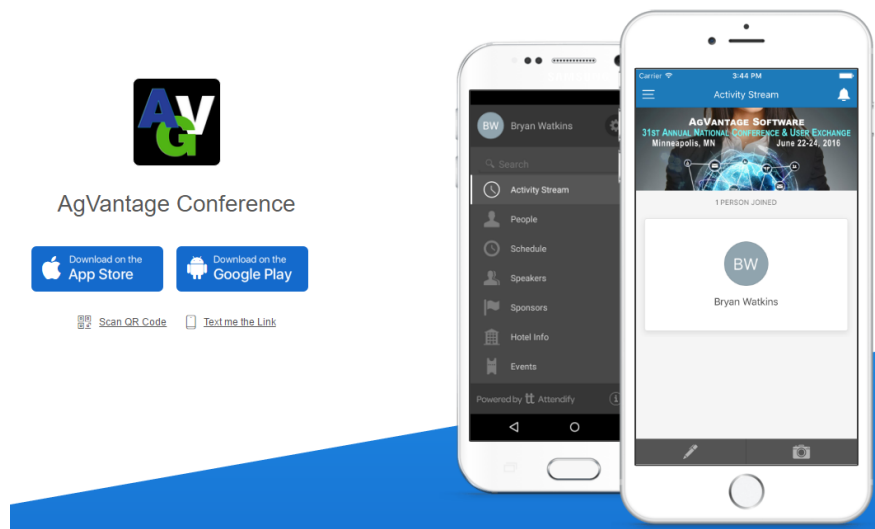
**JASON SCHNEIDER**  
Customer Services Representative  
jasons@agvantage.com



We will once again be offering a free, interactive smartphone app for this year's National Conference, which will be Apple and Android compatible. Search '**AgVantage Conference**' in your app store to download. We encourage you to give it a try as it will offer some great networking tools and other exciting features - all from your smart phone!

### APP FEATURES

- A group community to post or view comments/pictures from around the conference
- Create, view and contact attendee profiles
- View the conference schedule and create your own personalized schedule
- Rate and review sessions
- See the events we have planned for the evenings
- View our keynote speaker's profiles
- See which sponsors will be attending and view their profiles
- Be alerted of any last minute changes/reminders
- Instant access to conference/session documents as they are linked to the session names
- Web version for non-Android and Apple phones  
.....and much, much more!





## **New 2016 Conference Instructor Announced —Securing Your Power System**

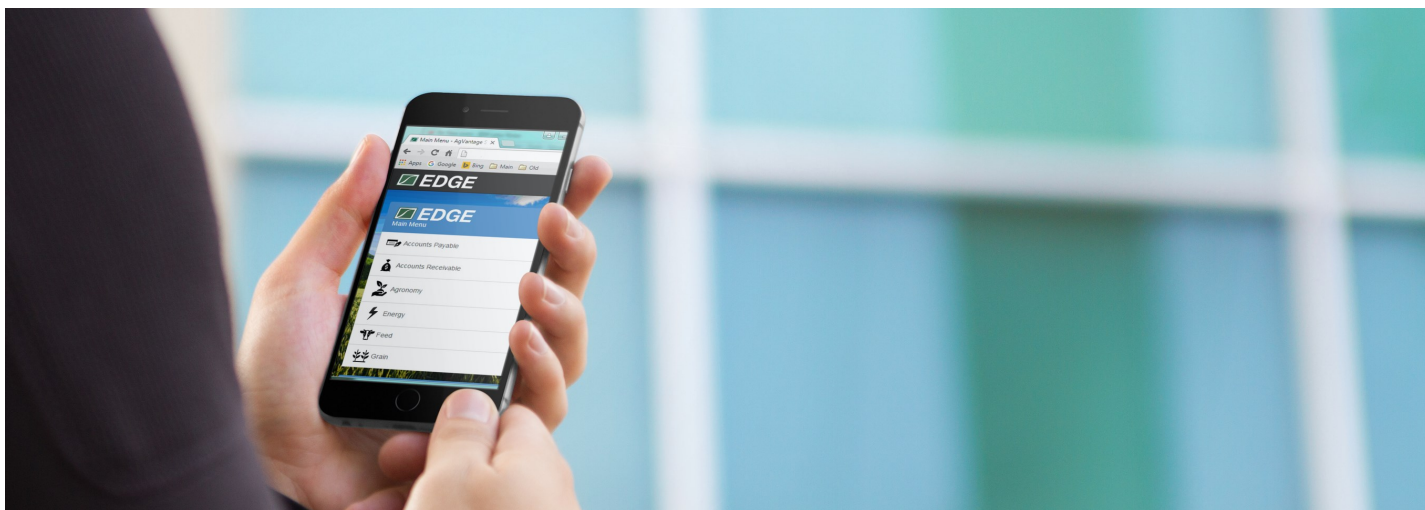
12:45-1:40pm Wed., June 22nd, National Conference  
Robert D. Andrews  
Managing Consultant, IBM, Rochester, MN

Protecting your IBM i from Administrative Risks: While the IBM i is an extremely secure system, there are still a variety of attack vectors that can result from administrative mistakes that can cause a breach. In this session, we will review many of the common issues and configuration errors we have seen time and again with our IBM i customers.

Robert Andrews is a Managing Consultant specializing in security for the IBM Systems Hardware Client Technical Teams Lab Services Power Systems Delivery Practice in Rochester, MN. Besides security, Robert is an expert in DB2, journalizing, and DDM/DRDA. In addition to his technical work at IBM, Robert has been strongly involved in Emergency Management and Communications for almost a decade at all levels from local to federal. Robert has published seven books and holds degrees in mathematics, computer science, education, and management.

### **eTraining Registration Tips. . .from Kari Apenhorst**

Our eTraining Program has become very popular for the ease in which AgVantage Customers are able to take “live” classes from their offices. Please note that EACH eTraining registration is compiled for billing and record keeping purposes. To prevent duplicate billing, only ONE registration should be registered for each dial up location. Also, the location’s phone number should be used in registration. Lastly, please do your best to contact us regarding any cancellations at least 24 hours in advance.



# 2016 National Conference Sponsors

## Diamond Sponsor



## Platinum Sponsors



## Gold Social Event Sponsor



CliftonLarsonAllen

## Silver Sponsors



## Copper Sponsors



## Fresh (Square) Strawberry Pie

Valerie Ahlers, Customer Services Rep.

Mix & Pat in bottom of sprayed 9 x 13 pan:

2 C. Flour

2 Tbs. sugar

¾ C. melted butter

Bake at 350 for 12-15 min (lightly browned). Cool.

Glaze: 1 ½ C. sugar

3 Tbs. cornstarch (mix with sugar before adding water)

1 ½ C cold water

Heat in microwave until bubbly thick- stirring every 1-2 min. It will take about 5 minutes.

After it is thick, remove from heat and add:

3 oz. strawberry jello-dry

3 Tbs. butter

1 tsp. vanilla

Few drops red food color

Cool a bit and stir in 3 pts. fresh strawberries, cut up. Pour onto crust and refrigerate.

Serve with whipped cream or ice cream.



### ***Bonus Recipe This Month from Valerie Ahlers!***

## BLT Rollups

Valerie Ahlers, Customer Services Rep.

3 oz. cream cheese, softened

¼ C. mayonnaise

¼ C. Bacon crumbles

2 chopped tomatoes (drain if extra liquid)

2 large flour tortillas

½ C. lettuce (can use shreds or leaf)



Mix cream cheese and mayo in bowl until smooth. Add chopped tomatoes and bacon crumbles. Spread on tortillas. Top with lettuce and roll tightly. Cut into slices to show as a spiral.

## AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

**BONNIE FOHRMAN**  
Vice President, Programming  
bonnief@agvantage.com



### New Releases for Version 8

See our Message Board for many Product Enhancements continuously available.



#### Accounts Receivable

- Notifies user if item is not in price level file (380242)

#### Contracts

- Added selling location address to contract class text file (323236)

#### eAgVantage Seed

- Now shows lot tracking and purchase factor on cross reference file (379598)

#### Edge Dispatch Mapping

- Added the budget column to the dispatching grid (378175)
- Added more filters to the call grid for dispatching (379227)

#### Energy

- Now secures zero degree day record so it doesn't get deleted (365284)

#### Interface

- SoilMap interface—new Opt 9 to send individual customer data to maps (382271)
- Passport does not allow multiple batch processes to run (381510)

#### Inventory

- Shows margin percent on Inventory Receiving screen to determine price (195789)
- CDD—Added comment line on physical inventory entry to enter why adjustment was needed (233405)
- New ability to have an existing item track lots (260550)

#### AgVantagePC Energy

- When default driver = 0, now shows calls for filter group in settings (380488)
- Changed font and color on driver grid for better clarity (380825)

#### AgVantagePC Grain Scale

- CDD—new ability to change scale ticket descriptions (334105)
- New ability to swap gross and tare weights (380190)

#### AgVantagePC Invoicing

- CDD—When entering an invoice - May retrieve Invoice from history (205583)
- If SQL service hasn't started automatically, then start sql when program loads (381609)

#### AgVantagePC Employee Time and Attendance (ETA)

- For manager time-off, change working to Hours per Day (378996)

#### Payroll

- CDD—Separate local/school tax when printing checks (315650)
- Now allows payroll reports one day, checks the next (380887)



## AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

**BONNIE FOHRMAN**  
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*(continued from page 6)*

### **SOFTWARE RELEASES COMING SOON**

#### **Edge**

- Edge Agronomy Phase 2 Dispatching
- Edge Feed Phase 1
- Edge Grain Phase 1
- Edge AP Miscellaneous Check Entry (376526)
- Edge security using users and roles (376592)

#### **Edge Grain**

- General Ledger Transaction Processing (378312)

#### **Edge Energy**

- Track when Delivery Tickets and Listings are printed (339356)
- Move a delivery from one tank to another (339563)
- Add a delivery from one tank to another (368496)

#### **Accounts Receivable**

- CDD—Ability to change contract fields (343145)
- CDD—Provide more selection criteria on 12 month aging (360849)

#### **Interfaces**

- Interface Inventory Receivers to go through Inventory Rec xover—Ace (365292)
- Interface Inventory Receivers to go through Inventory Rec xover—United Hardware (365293)
- Interface Inventory Receivers to go through Inventory Rec xover—Tru Value (365295)
- Interface Inventory Receivers to go through Inventory Rec xover—Activant (365291)
- Interface Inventory Receivers to go through Inventory Rec xover—FMS (362119)
- Credit card transactions thru the Agvantage/SSI Interface (378212)

#### **Patronage**

- CDD—Void a patronage check (333260)